



S I N G U L A R  
G E N O M I C S

# INVESTOR PRESENTATION

August 2021

# FORWARD-LOOKING STATEMENTS

All statements in this presentation and the associated discussion that are not statements of historical facts constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements regarding: (i) our ability to successfully complete the development of our G4 and PX Integrated Solutions; (ii) our ability to meet our commercial launch and product delivery timelines and objectives; and (iii) our ability to achieve customer and scientific acceptance for our G4 and PX Integrated Solutions. Any such forward-looking statements are based on our management's current expectations and are subject to a number of risks and uncertainties that could cause our actual future results to differ materially from our management's current expectations or those implied by the forward-looking statements. These risks and uncertainties include, but are not limited to: (i) we have incurred significant losses since inception, we expect to incur significant losses in the future and we may not be able to generate sufficient revenue to achieve and maintain profitability; (ii) we have no history commercializing our products or technology; (iii) the life sciences technology market is highly competitive, and if we fail to compete effectively, our business and operating results will suffer; (iv) if we are sued for infringing, misappropriating or otherwise violating intellectual property rights of third parties, this litigation could be costly and time consuming and could prevent or delay us from developing or commercializing our product candidates; (v) if our products fail to achieve early customer and scientific acceptance, we may not be able to achieve broader market acceptance for our products, and our revenues and prospects may be harmed; and (vi) the COVID-19 pandemic and efforts to reduce its spread have adversely impacted, and are expected to continue to materially and adversely impact, our business and operations. These and other risk factors that may affect our future results of operations are identified and described in more detail in our filings with the SEC, including our Quarterly Report on Form 10-Q for period ended June 30, 2021, filed with the SEC on August 3, 2021. Accordingly, you should not rely upon forward-looking statements as predictions of future events or our future performance. We disclaim any intention or obligation to revise or update any forward-looking statements, whether as a result of new information, future events, or otherwise.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates.

# MANAGEMENT



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60 issued US patents



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CEO BaseHealth, Gen-Probe,  
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**Daralyn Durie**

**General Counsel**

JD UC Berkeley, MA UC Berkeley,  
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Lawyers



**Dalen Meeter**

**SVP, Finance**

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**Vincent Brancaccio**

**Head of Human Resources**

MBA Rady School of  
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# DNA SEQUENCING TODAY & LOOKING AHEAD

## Today: Sequencing established as a foundational tool in research and medicine

- Biological discovery and understanding of disease
- Personalized medicine
- Large impact in cancer (diagnosis, treatment selection and monitoring)
- Recent growth in analysis of single cells and beginnings of spatial profiling of tissue

## Looking ahead: Broadening and extending the power of sequencing

- Researchers want more powerful, flexible, and cost-effective sequencing tools
- Clinical applications demand faster turnaround times, integration, and flexibility
- Integration, scale, and multiomic profiling in single cells and tissue

# ACCELERATING THE ADVANCEMENT OF SCIENCE AND MEDICINE THROUGH NGS AND MULTIOMICS

- 1** | Proprietary Sequencing Engine supporting four key product tenets: **accuracy, speed, flexibility and scale**
- 2** | Purpose-built integrated solutions targeting applications across **large disease areas**, including **oncology** and **immunology**
- 3** | G4: A **highly versatile** benchtop sequencer targeting applications in research and clinical markets where accuracy, speed, flexibility, and scale matter most
- 4** | PX: An **integrated multiomics, single cell, and spatial analysis** platform targeting high throughput analysis of nucleic acids, proteins and tissue



G4



PX

# CORE SEQUENCING ENGINE POWERS OUR TWO INTEGRATED PLATFORMS

## Sequencing Engine

*Accuracy, Speed, Flexibility and Scale*

### G4

Purpose built, next-generation sequencer

HD-Seq

SLR

Rapid Seq

Sequencing



#### Key milestones

- Commercial launch expected by 2021YE
- First units expected ship in 1H 2022

### PX

Integrated in situ platform for multiomic analysis in single cells and tissues

Gene  
Transcription

Protein  
Expression

Variant  
Sequencing

Bulk  
Sequencing



#### Key milestones

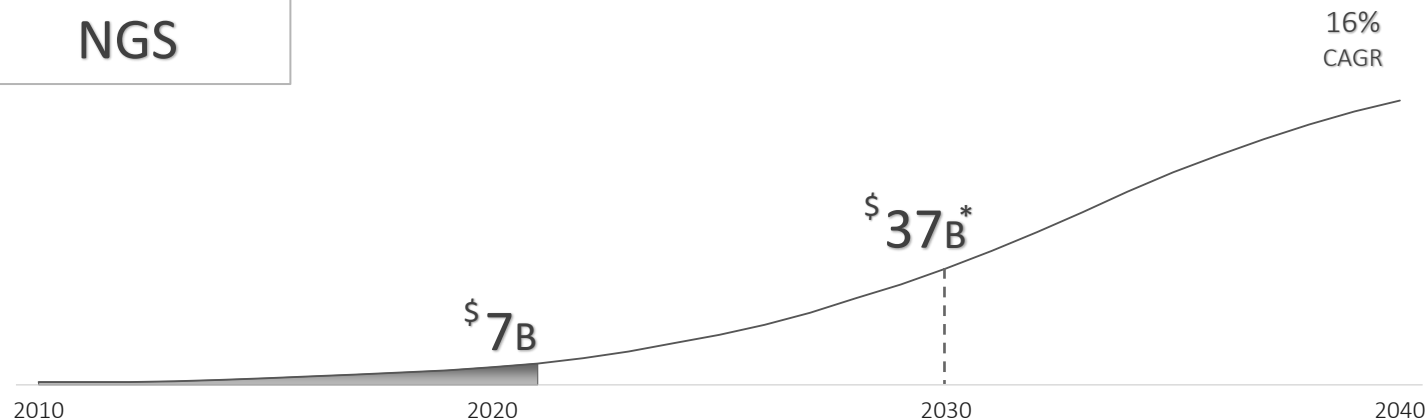
- Early access program to begin 2022
- Commercial launch expected in 2023



# TARGETING HIGH GROWTH AND WHITE SPACE MARKETS

ADDRESSING ESTABLISHED MARKETS WITHIN NGS AND EMERGING OPPORTUNITIES IN MULTIOMICS

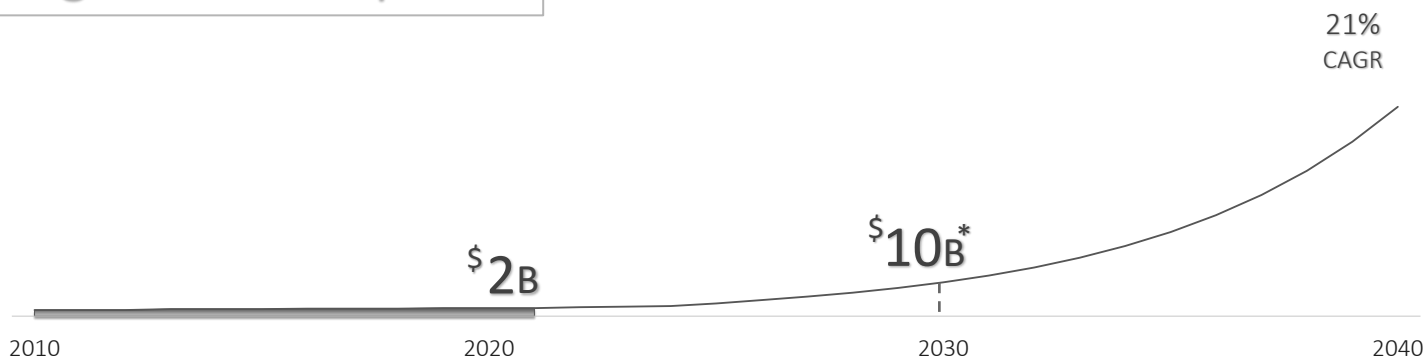
## NGS



## GROWTH DRIVERS:

- Clinical applications
- Cost
- Speed
- Integrated workflows
- Flexibility

## Single Cell and Spatial



## GROWTH DRIVERS:

- Scale (cells and samples)
- Multiomic analysis
- Spatial biology in tissue
- Integration
- Clinical applications

\* Note: Market sizes and growth rates are internal Singular estimates based on available industry information; 2030 estimates in line with reports from Allied Market Research and other available industry information



# G4 INTEGRATED SOLUTION





# THE G4 INTEGRATED SOLUTION

DEMONSTRATES SEAMLESS ALIGNMENT ACROSS INSTRUMENT AND CONSUMABLES FOR NGS

## INSTRUMENT



- Purpose built, high performance sequencer leveraging our novel Sequencing Engine
- 4 independent flow cells for parallel runs and enhanced scalability
- Fast, high-resolution optical detection technology

## CONSUMABLES



4-independent lane flow cell



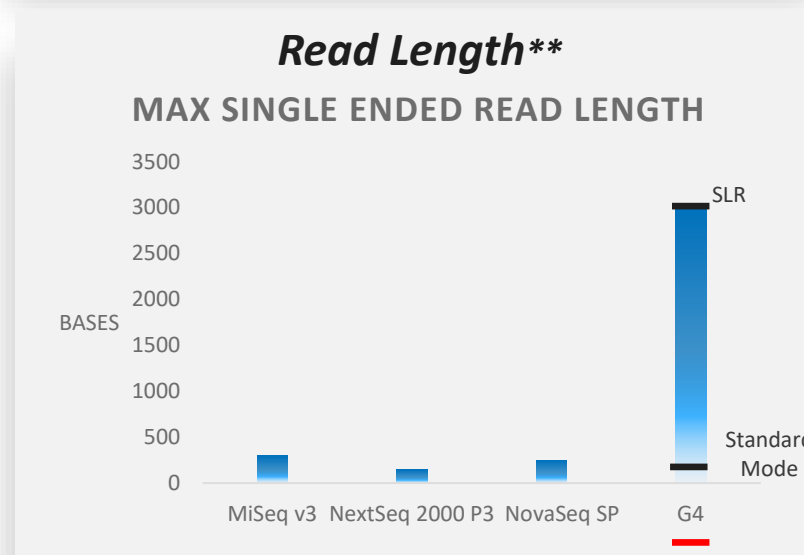
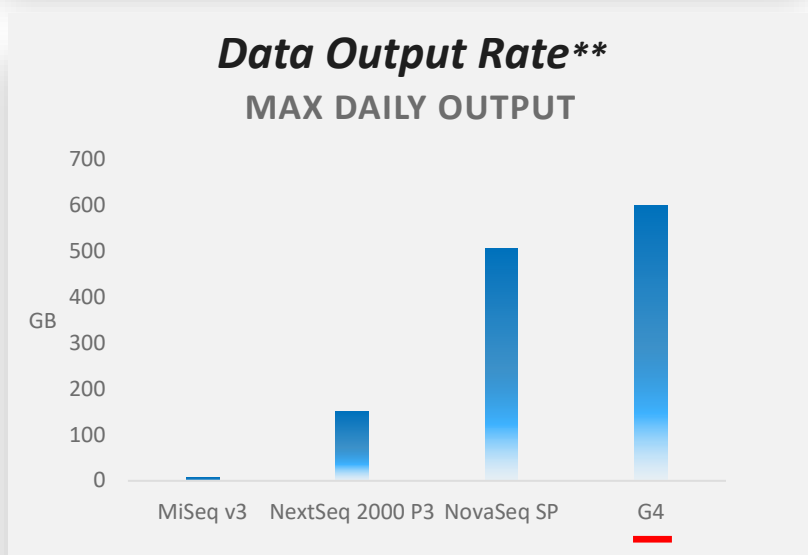
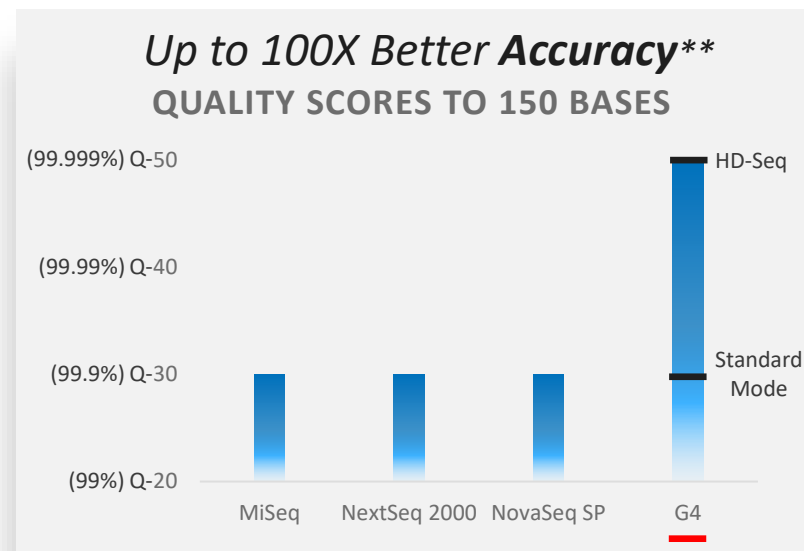
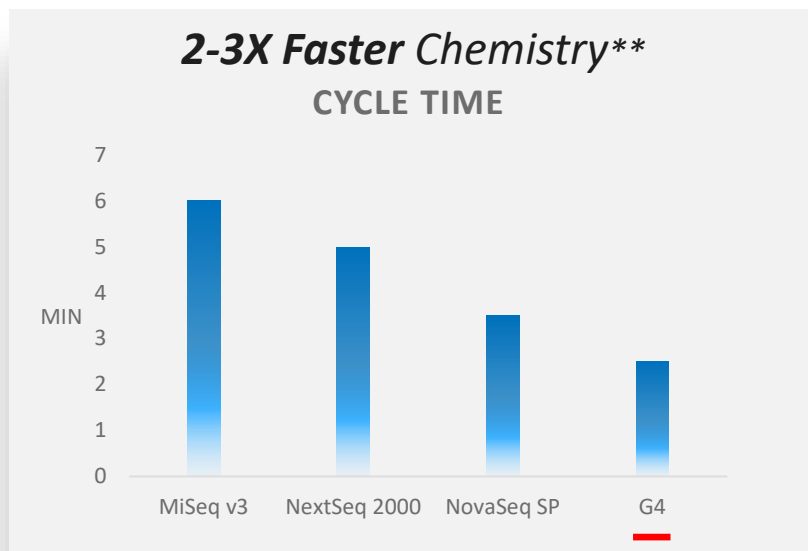
Integrated reagent cartridge (clustering & sequencing)



Sample loading cartridge

- Proprietary consumables seamlessly integrated with the Instrument
- Designed to support a broad range of research and clinical applications
- Enables run times of ~5-16 hours for typical NGS applications

# G4 CORE SEQUENCING TECHNOLOGY TARGETED PERFORMANCE METRICS\*

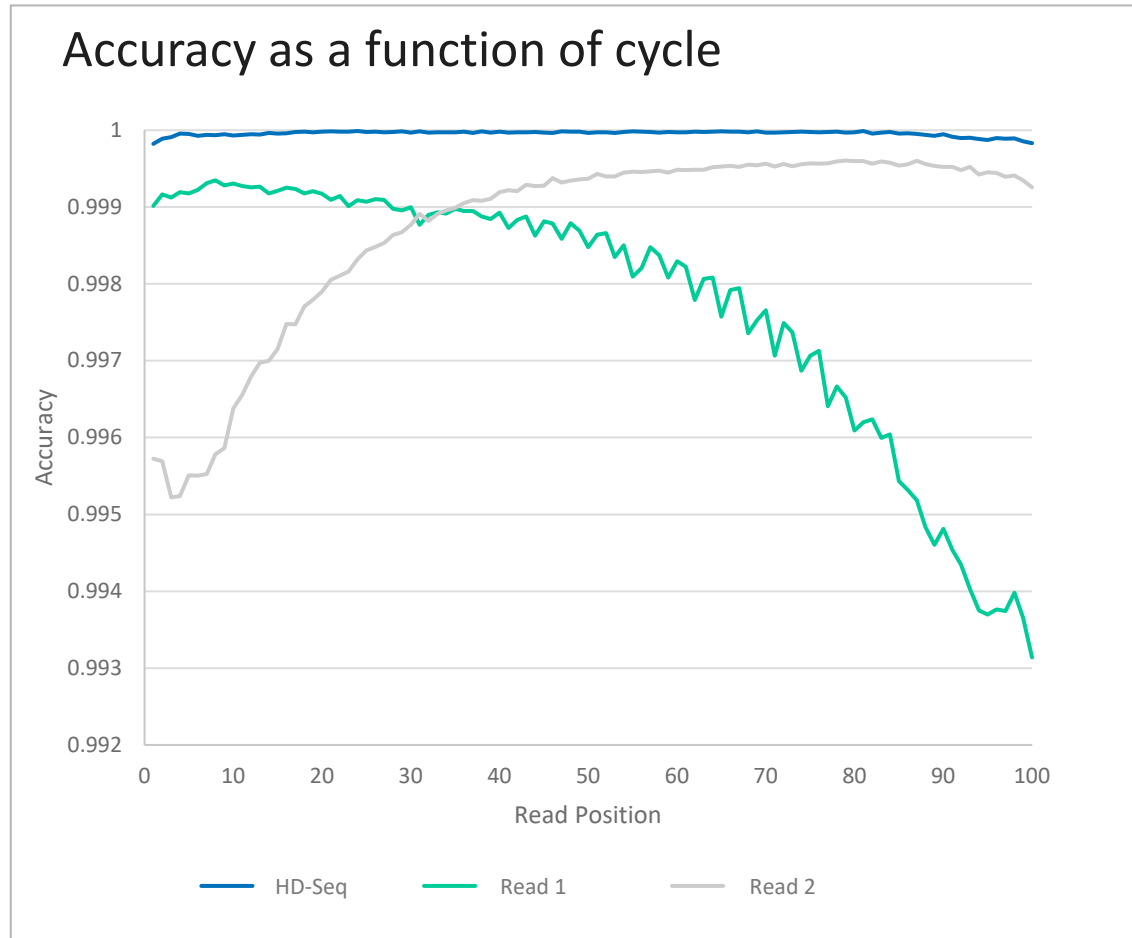


\*Represents target performance metrics for the G4 Integrated Solution. The Company expects to release kits at and following launch with these target performance metrics.

\*\*MiSeq, NextSeq 2000, and NovaSeq SP performance metrics based on publicly available spec sheets, but do not represent potential targeted performance metrics for these products.

# HD-SEQ: A DIFFERENTIATED APPROACH TO RARE VARIANT DETECTION

## INTEGRATED SAMPLE PREP AND SEQUENCING KIT ENABLING ENHANCED ACCURACY, EFFICIENCY AND COST EFFECTIVENESS



Source: cfDNA library, 100 + 150 paired-end reads

## ADVANTAGES

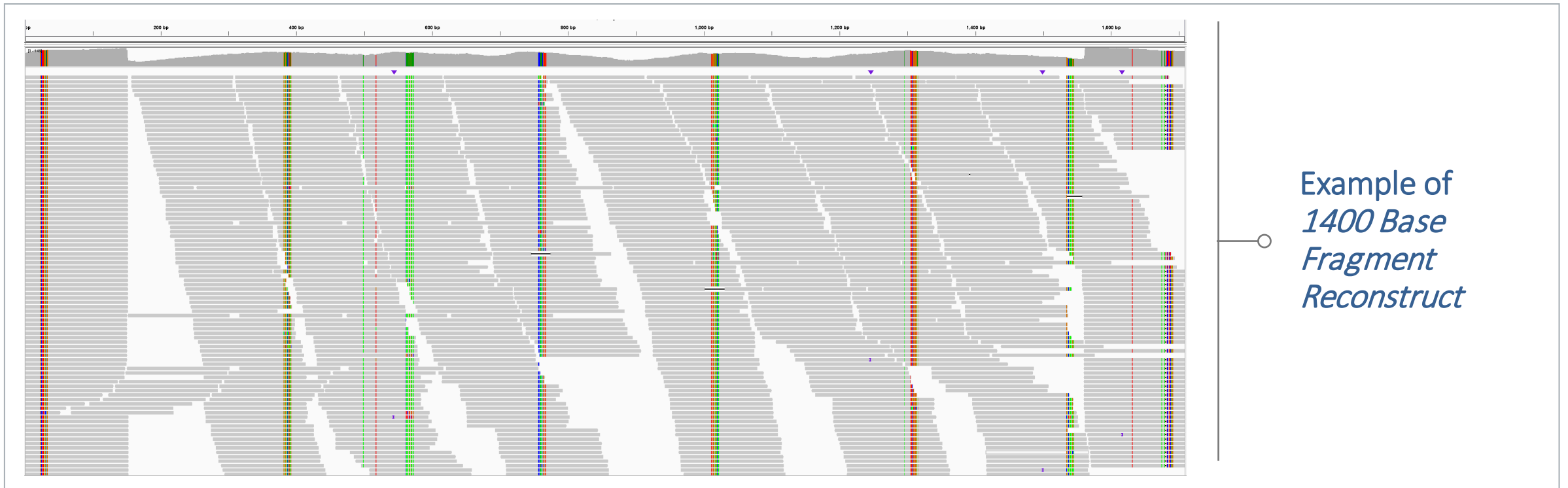
- Enables higher accuracy than existing rare variant detection methods with higher efficiency and lower costs
- Intended accuracy levels of **Q50**, to distinguish real mutations from random errors
- Designed to carry the cfDNA or DNA from tissue through DNA capture and amplification
- Demonstrated **99.996%** accuracy for 100 base reads; anticipate **99.999%** accuracy for >100 base reads

## APPLICATIONS: ONCOLOGY

- Detection of somatic mutations
  - Tissue
  - Liquid biopsy

# TARGETED SYNTHETIC LONG READ (SLR) SEQUENCING

## ENABLING LONGER READS WITH SHORT READ TECHNOLOGY



### PERFORMANCE OVERVIEW

- Expected reads of up to **3,000** base pairs
- **~450** base reads with B cells for VDJ sequencing
- Expected to be crucial for applications requiring long sequencing reads, such as immunology

### APPLICATIONS: IMMUNOLOGY

- Diagnosis and monitoring of blood cancers
- Insights for cancer
- Therapeutic antibody and T-cell discovery
- Vaccines for infectious disease

# BETA TEST APPLICATIONS & BETA TARGET PERFORMANCE

## Beta Site #1

Sanford Burnham  
Prebys,  
*La Jolla, California*



## Beta Site #2

Fate Therapeutics,  
*La Jolla, California*



	○ SBP	Fate Therapeutics ○	Results
APPLICATION	RNA-Seq	Single-cell RNA-Seq	✓
READ LENGTH	80 bases	91 + 28 bases (paired end)	✓
OUTPUT	100 M reads/FC		✓ SBP: > 150 M average ✓ Fate: > 100 M average
CYCLE TIME	~ 4 min for 2 FCs in parallel		✓
ACCURACY	Q30 for > 70% of base calls		✓
NUMBER OF RUNS	3 runs x 2 FC		✓
RUN INSTRUMENT THROUGH GUI	Yes		✓

# CLEAR VALUE PROPOSITION FOR A BROAD CUSTOMER BASE

**G4**



*Academic  
labs*

*Government  
research labs*

*Commercial  
labs*

*CRO's*

*Regional  
clinical labs*

*Children's  
hospitals*

*Medical  
center labs*

Addresses a variety of institutions across academic, government and commercial spaces

**G4X4**



*Genome  
centers*

*Commercial  
labs*

*Academic  
core labs*

Targets high volume customers with specific batching needs

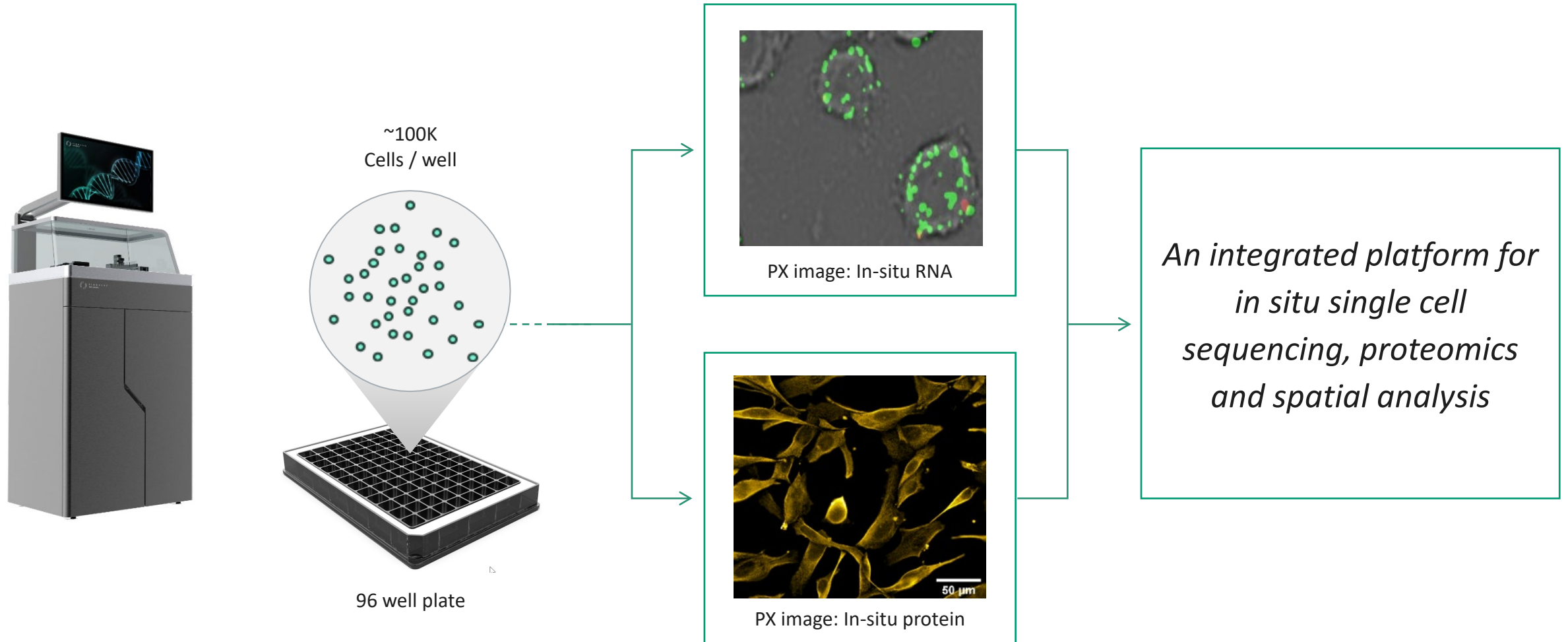




# PX INTEGRATED SOLUTION

# THE PX INTEGRATED SOLUTION

INTEGRATED SEQUENCING, SINGLE CELL, SPATIAL AND PROTEOMICS AT SCALE



# DESIGNED TO INTERROGATE BIOLOGY TO THE FULLEST EXTENT THROUGH MULTIOMICS, SINGLE CELL AND SPATIAL ANALYSIS



PX image is for illustrative purposes only

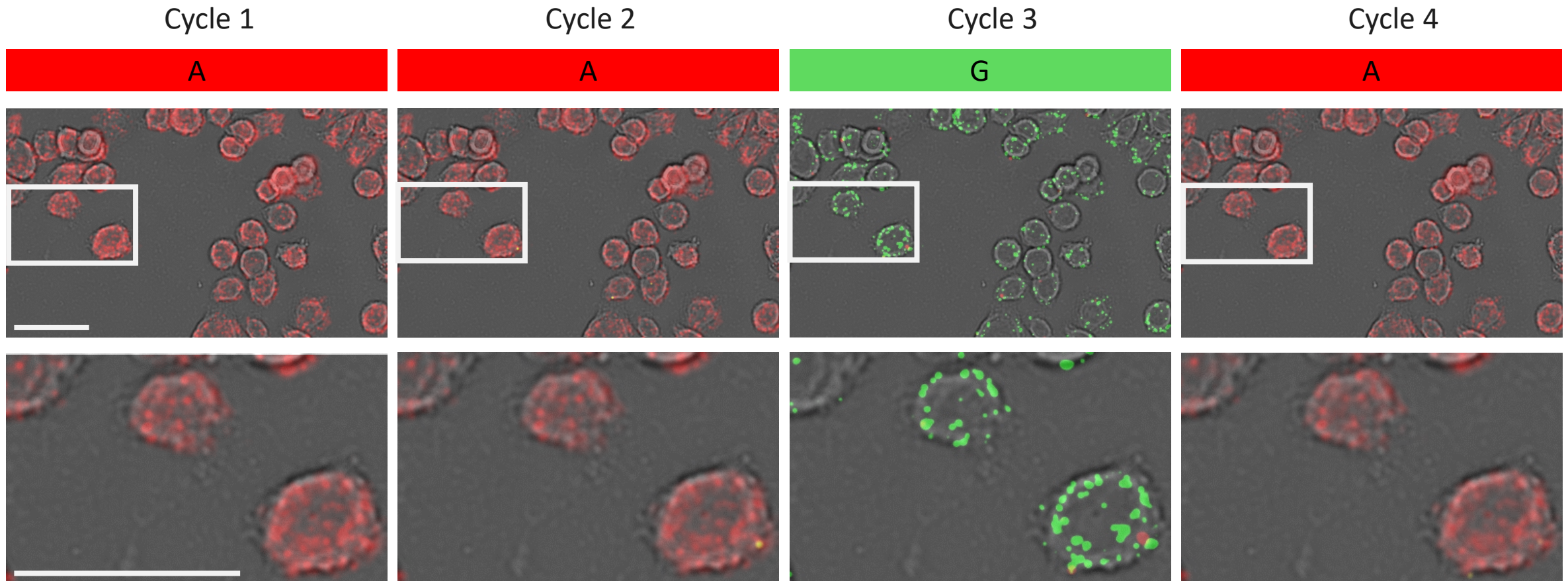
## Redefining target performance metrics

<b>Integrated detection</b>	Direct in-situ analysis of cells and tissue
<b>Cell capture efficiency</b>	Direct readout in cells
<b>Gene transcription assays</b>	Targeted panels
<b>Protein expression</b>	10–100 proteins
<b># of cells/sample</b>	10k–100k cells per well
<b>Throughput</b>	96 samples at a time
<b>Total cells per run</b>	1–10 million cells
<b>Cell visualization</b>	Visual data on the cell morphology, cell surface, and intracellular markers on each cell
<b>Cost</b>	Significantly less cost per cell including NGS

# IN-SITU SINGLE-CELL RNA-SEQ ON PX ALPHA

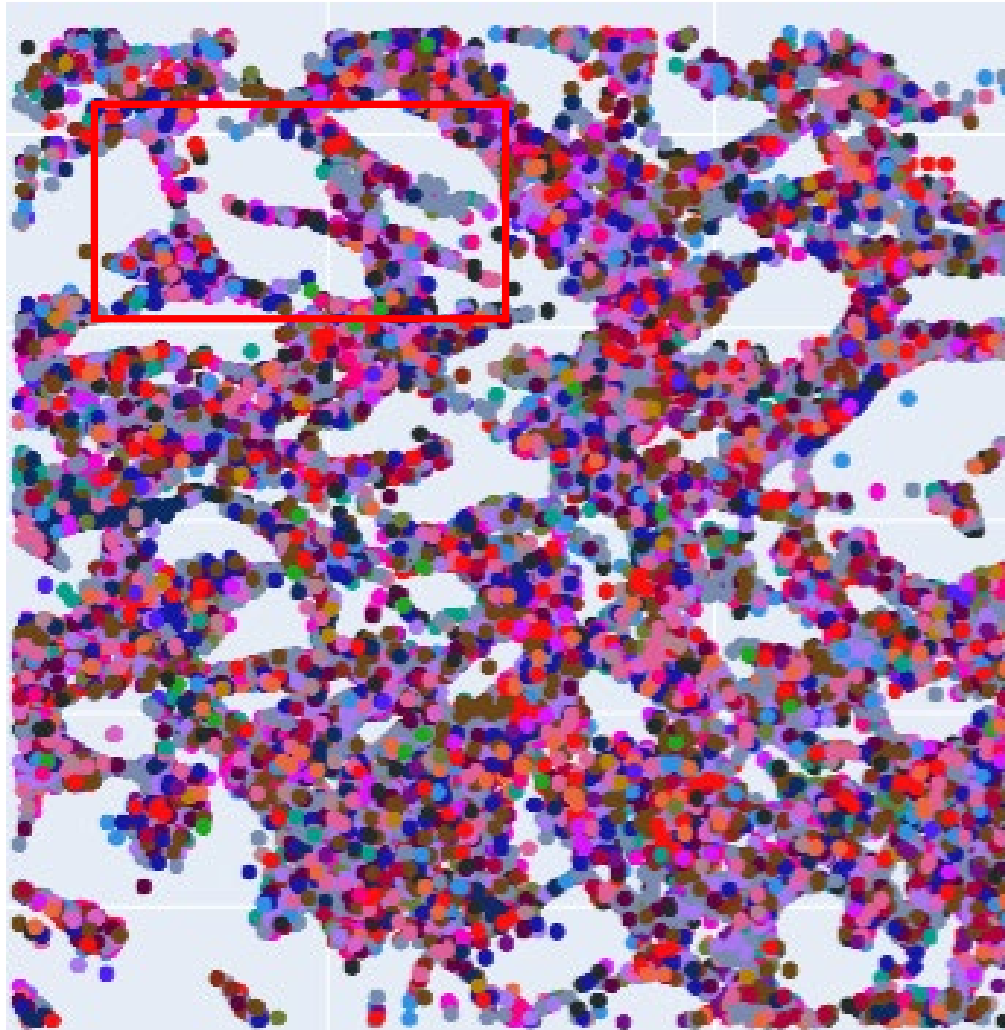
Cells: SK-BR-3 (breast cancer cell line)  
RNA Target: ERBB2 (HER2)

4 Sequencing cycles  
Expected barcode: AAGA



Scale bar = 50 um

# 40-PLEX RNA-SEQ – DECODED DOTS



Glioblastoma cells (U-138MG)

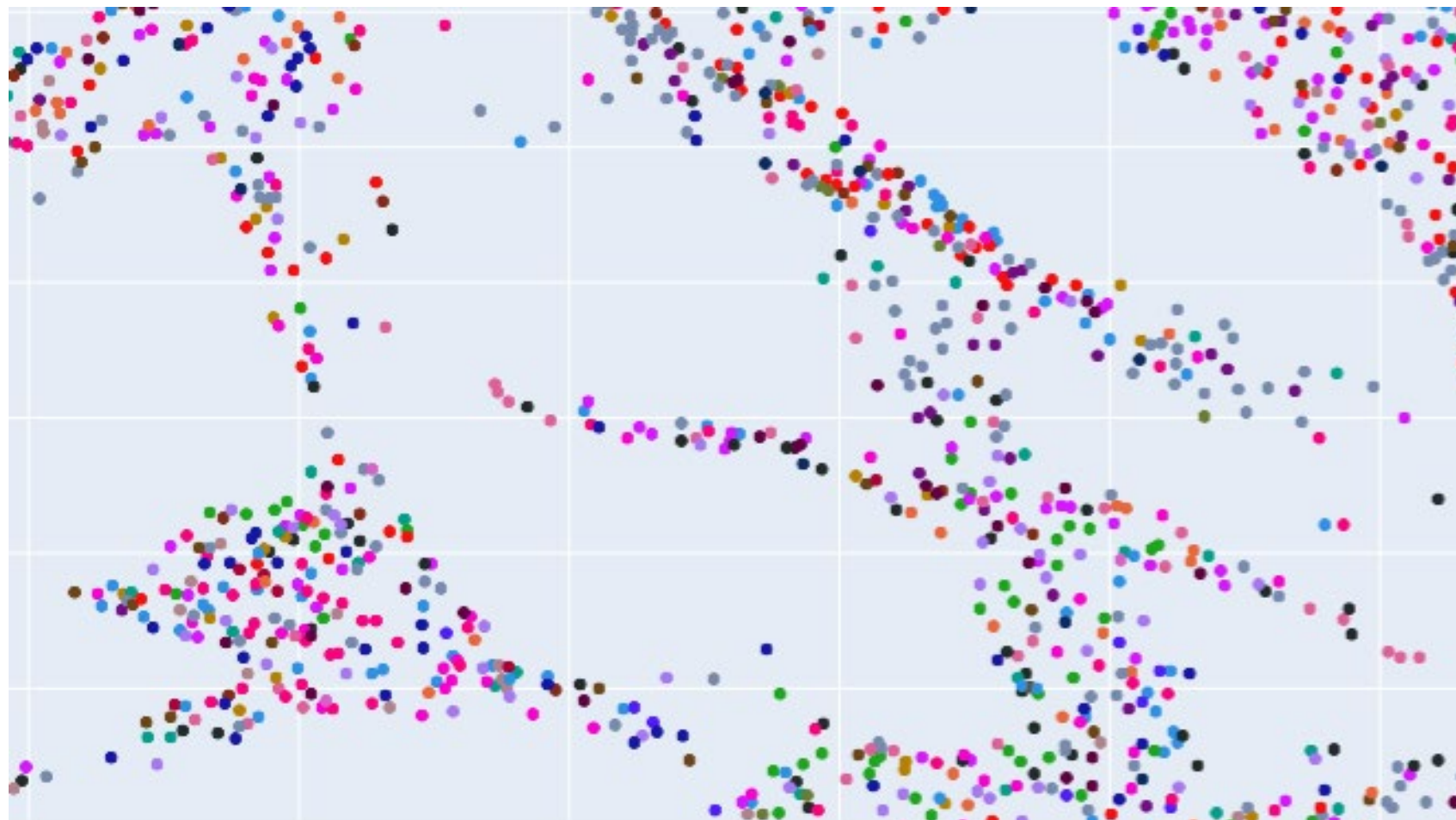
## GENES

● JUN	● CDK7
● ISG15	● KRAS
● SPP1	● DCN
● MKI67	● ENC1
● JUNB	● SLIT2
● KLHL5	● MEIS2
● RORB	● CADPS
● CEP55	● CACNA2D
● COL5A2	● NDNF
● OXR1	● CSRP2
● S100A4	● CRYM
● MYLK	● CDH13
● NCAM1	● PTPRK
● NTNG1	● KRT8
● ID3	● CHN1
● STMN1	● COL4A1
● BRAF	● ERBB2
● ALCAM	● HLA-DRB1
● CTCF	● ICAM1
● LDB2	● PECAM1



# 40-PLEX RNA-SEQ – DECODED DOTS

ZOOM IN



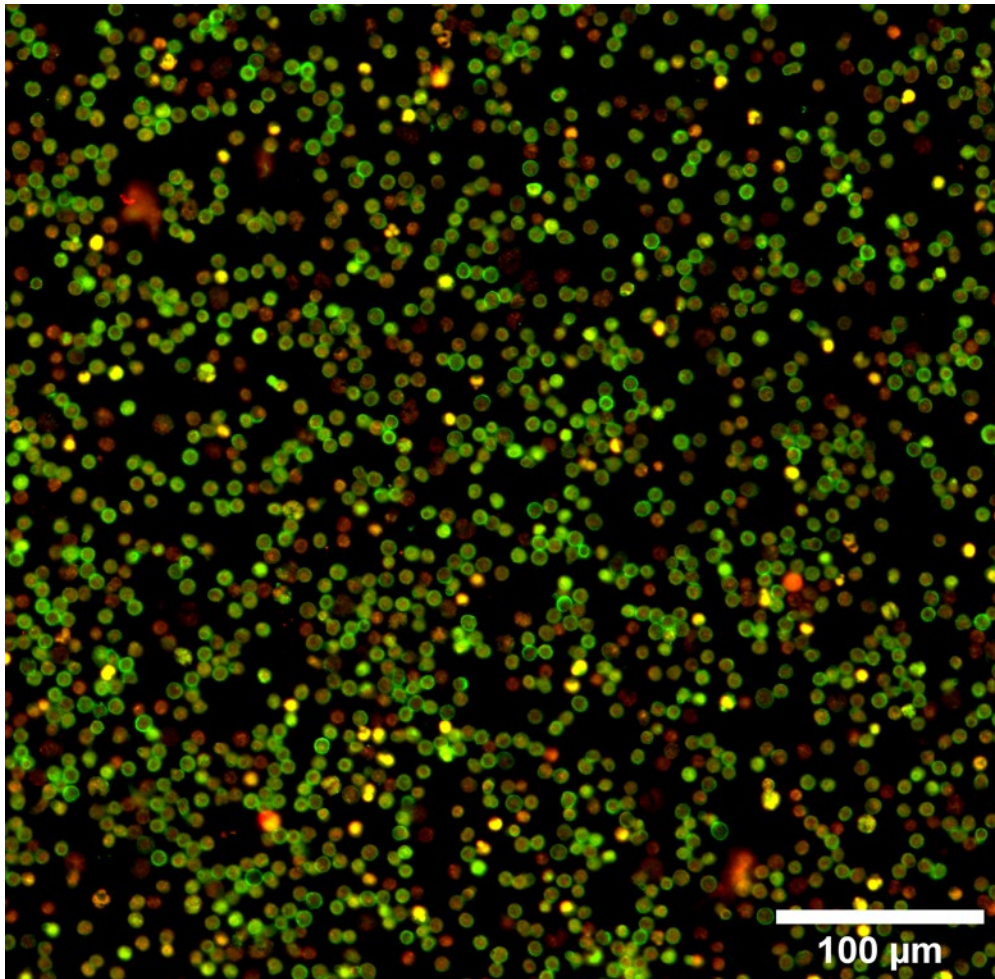
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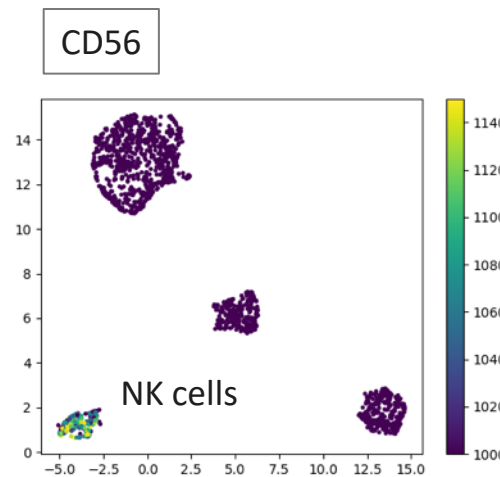
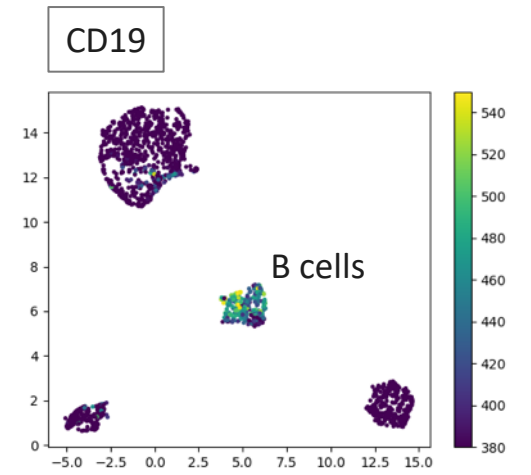
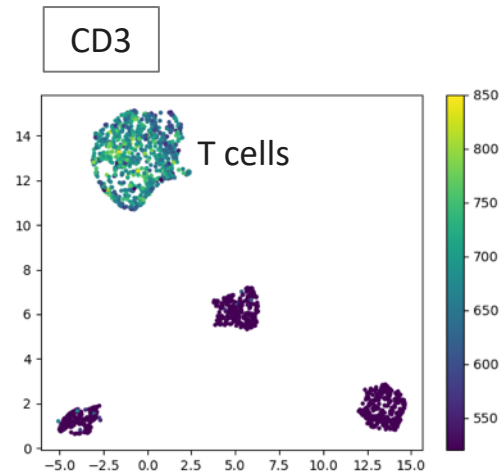


# SINGLE CELL PROTEIN IMAGING VIA SEQUENCING

## EXAMPLE OF MULTIPLEXING IMAGING OF 8 PROTEINS IN BLOOD CELLS



Green: T cells (CD3+, C) Red: B cells (CD19+, A)



- Sample: White blood cells (PBMC)
- Markers: 8 cell surface proteins (CD3, CD14, CD19, CD32, CD45RA, CD56, CD279, HLA-DR)
- Multi-dimensional clustering clearly differentiates cell types

# DESIGNED TO ADDRESS BROAD APPLICATIONS IN SINGLE CELL AND TISSUE ANALYSIS

Focus area	Description	Uses
Single cell RNA counting for differential gene expression	Targeted gene panels	<ul style="list-style-type: none"><li>• Custom panels for specific research areas and diagnostic applications</li><li>• Measures gene transcription within each cell</li><li>• Imaging readout of cell morphology</li></ul>
Single cell proteomics	Targeted protein panels	<ul style="list-style-type: none"><li>• Custom panels for specific research areas and diagnostic applications</li><li>• Measures intracellular and surface proteins</li></ul>
Single cell RNA sequencing for variant detection	In situ sequencing of selected gene targets	<ul style="list-style-type: none"><li>• Sequences directly within each cell while simultaneously providing phenotype data</li><li>• Can interrogate binding of antigens to B cells</li></ul>
Spatial RNA and proteomics applications for tissue in development	Targeted gene and protein panels	<ul style="list-style-type: none"><li>• Specific basic and translational research applications</li><li>• Measures gene transcription and protein expression within tissue</li><li>• Can link this information to additional phenotypic data for broader biological context</li></ul>

# COMMERCIALIZATION STRATEGY

# GO TO MARKET STRATEGY

*Deliver a more powerful platform + novel kits/content to offer something no one else can!*

## Pre-Commercial

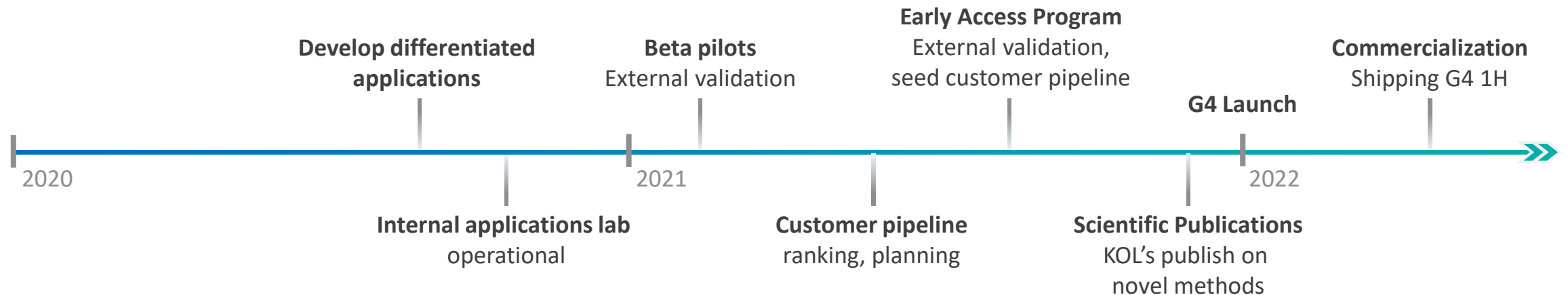
- Develop novel kits & content (HD-Seq, SLR)
- Beta pilots, 3<sup>rd</sup> party validation
- Build customer pipeline

## Commercial Buildout / Go To Market

- Build direct sales force, major markets first
- Leverage beach-head applications
- Early access program

## Widespread Adoption

- Demonstrate superior technology, unique solutions
- Streamlined workflows
- Platinum customer support



# FINANCIAL OVERVIEW AS OF Q2 2021

DISCIPLINED INVESTMENT HAS DRIVEN CAPITAL EFFICIENCY

**\$450M**

Cash raised to date

**\$78M**

Cash burn to date

**\$372M**

Cash and investments

**2**

## Systems in development

Robust R&D engine driving innovations  
G4 launching 2021YE, shipping 1H 2022  
PX early access 2022, launching 2023

**74**

## Issued patents and patent applications

**169**

## Headcount as of June 30

Commercial leadership on board  
Industry veterans in Operations  
Multi-discipline R&D team



# THANK YOU!

