



# S I N G U L A R G E N O M I C S

Company Presentation

August 2024

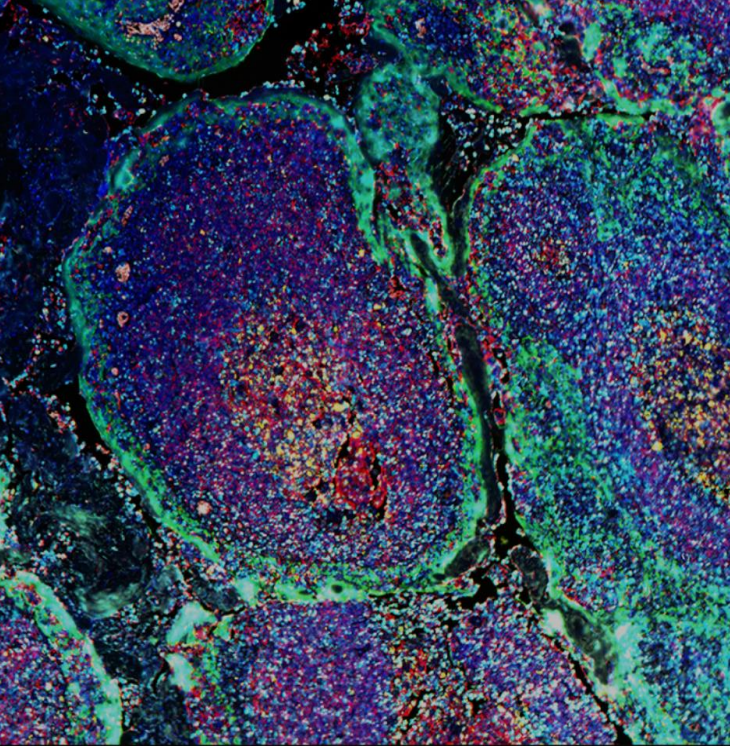
# FORWARD-LOOKING STATEMENTS

Certain statements contained in this presentation, other than historical information, constitute forward-looking statements within the meaning of the federal securities laws. Forward-looking statements include, but are not limited to, statements regarding: (i) our timeline and planned development of the G4X and other future products; (ii) expected features, capabilities and specifications of the G4X and other future products and service offerings; (iii) our ability to successfully manufacture, commercialize and support the G4, G4X, our flow cell kits, and G4X-related service offerings in accordance with our timelines, objectives and specifications; (iv) future addressable markets for our products and services; and (v) quotes of management. Any such forward-looking statements are based on our management's current expectations and are subject to risks and uncertainties that could cause our actual future results to differ materially from our management's current expectations or those implied by our forward-looking statements. These risks and uncertainties include, but are not limited to, the following: (i) we are currently developing the G4X Spatial Sequencer and may not be successful in completing its development on our projected timeline, with the features and capabilities we expect, or at the cost we anticipate; (ii) we have very little history manufacturing and commercializing our products or technology; (iii) the life sciences technology market is highly competitive, and if we fail to compete effectively, our business and operating results will suffer; (iv) if we are sued for infringing, misappropriating or otherwise violating intellectual property rights of third parties, such litigation could be costly and time consuming and could prevent or delay us from developing or commercializing our products and/or services; (v) if our products or service offerings fail to achieve early customer and scientific acceptance, we may not be able to achieve broader market acceptance for our products, and our revenues and prospects may be harmed; (vi) we expect to be highly dependent upon revenue generated from the sale of the G4, G4X and future products and service offerings, and any delay or failure by us to successfully manufacture and commercialize the G4, G4X and future products and service offerings could have a substantial adverse effect on our business and results of operations; and (vii) recent macroeconomic challenges such as inflation and rising interest rates may materially and adversely impact our business, operations, product manufacturing and commercialization objectives. These and other risk factors that may affect our future results of operations are identified and described in more detail in our most recent filings on Forms 10-K and 10-Q and in other filings that we make with the SEC from time to time, including our Quarterly Report on Form 10-Q for the period ended June 30, 2024, filed with the SEC on August 13, 2024. Accordingly, you should not rely on forward-looking statements as predictions of future events or our future performance. Except as required by law, we undertake no obligation to update publicly or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size, growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates.

The performance information in this presentation and the associated discussion regarding our G4 and G4X instrument and consumable kits are reported at target specifications, and the performance of third-party instruments are reported based on specifications publicly available on such third party's website.

This presentation contains references to our trade names, trademarks and service marks and to those belonging to third parties. We do not intend our use or display of a third party's trade names, trademarks or service marks to imply a relationship with, or endorsement or sponsorship of us by, such third party.



# PRESENTATION CONTENTS

- 1 Introduction** Company overview, products, markets
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- 3 G4X Platform** Product overview, specifications and differentiators
- 4 G4X Services** Now available standard and custom spatial sequencing



# COMPANY OVERVIEW



**~195**

Employees

**~300**

Issued and pending  
patents

**\$450M**

Dollars raised

**\$133M**

Cash as of  
6.30.2024

**OMIC**

NASDAQ Ticker

# THE NEXT ERA OF MOLECULAR ANALYSIS

**On-Market**

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## G4

Fast, Flexible and Scalable  
Next Generation Sequencing



**Early Access Expected 2024**

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## G4X\*

High-throughput *In Situ*  
Spatial Sequencing



## Novel Technology

Existing NGS instrument and chemistry, expansive IP portfolio

## Differentiation

Spatial at scale; addresses an unmet need in higher throughput and lower cost per sample

## Growth Markets

Address large and fast-growing market opportunities in spatial multiomics



**G4**

Leverage our existing fast, flexible, and scalable NGS solution to offer high throughput spatial sequencing



**G4X**

# ADDRESSABLE MARKETS\*

## NEXT GENERATION AND SPATIAL SEQUENCING

### Next Generation Sequencing



**\$7B** ▶ **\$20B**

2023

2030



#### Growth Drivers

- Established markets and applications
- Clinical applications and reimbursement
- Oncology & immunology applications

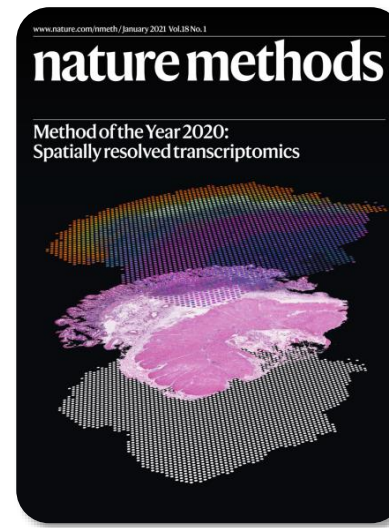
### Spatial Sequencing\*\*



**\$2B** ▶ **\$11B**

2023

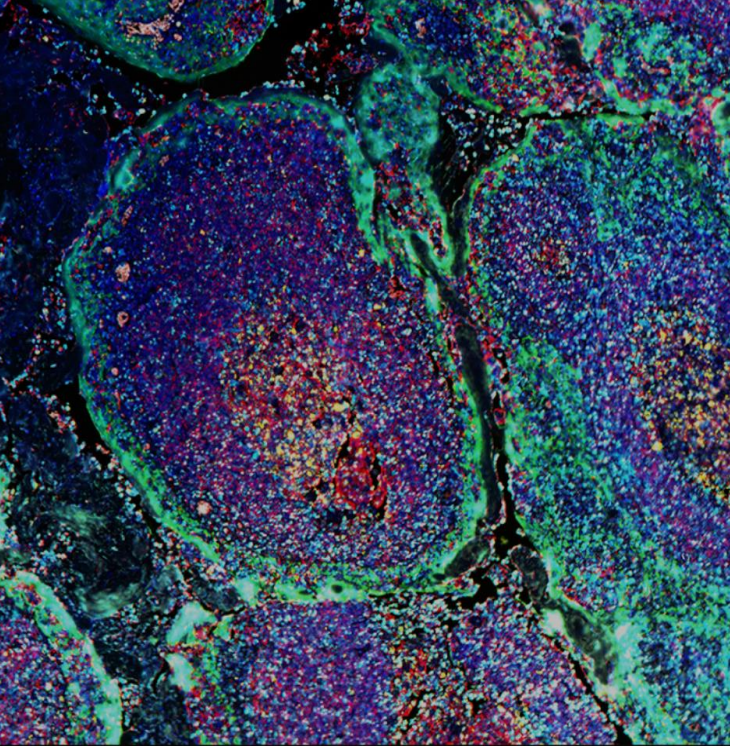
2030



#### Growth Drivers

- Next frontier of biological research
- Scale and cost
- Discovery to translational





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# G4: BENCHTOP PERFORMANCE REDEFINED

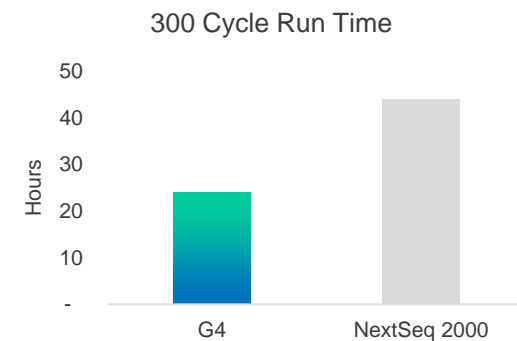
## KEY ATTRIBUTES TO ADDRESS NGS MARKET



Quality:  $\geq 99.9\%$ , or Q30, for  $\geq 85\%$  of base reads

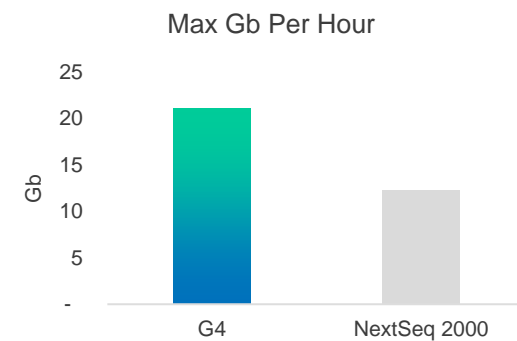
### Speed

8–24 hours  
Industry leading run times



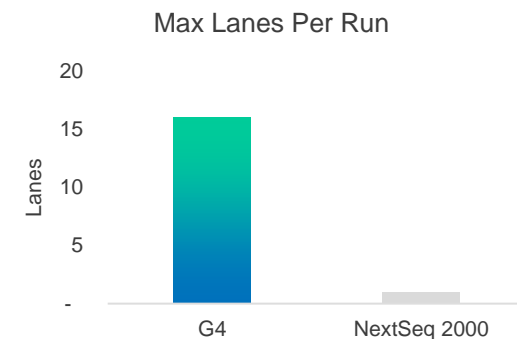
### Power

Up to 480 Gb output  
Unmatched data produced per day



### Flexibility

1–4 flow cells, 16 lanes  
Unparalleled operational efficiency



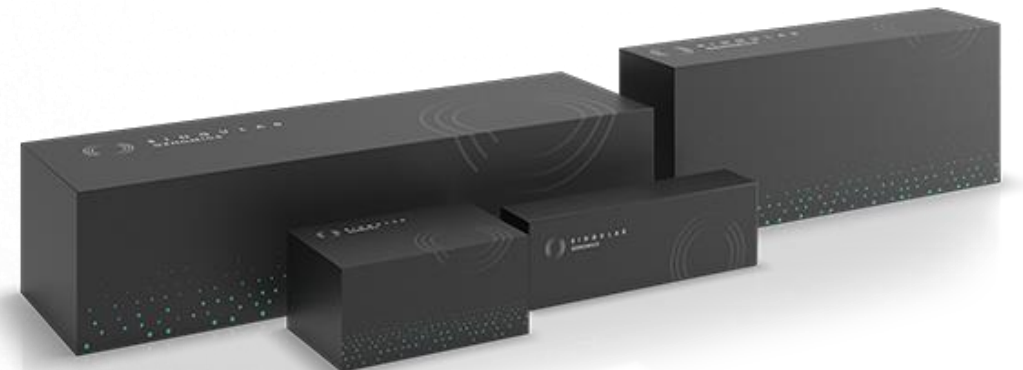
# ADDRESSING THE NGS OPPORTUNITY

## G4 VALUE DRIVERS



## G4: Addressing Market Growth

- ✓ **Flexibility, power, speed**
- ✓ **Application-based solutions**
- ✓ **Decentralized clinical fit**



# G4 ADDRESSES MAJORITY OF THE MARKET PUBLICATIONS ACROSS APPLICATIONS



## Lane Independence

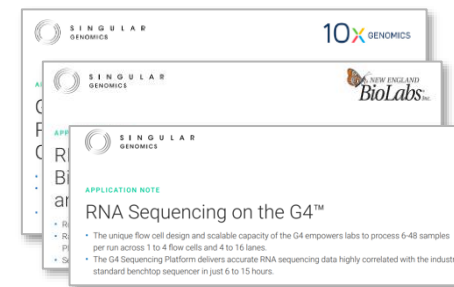
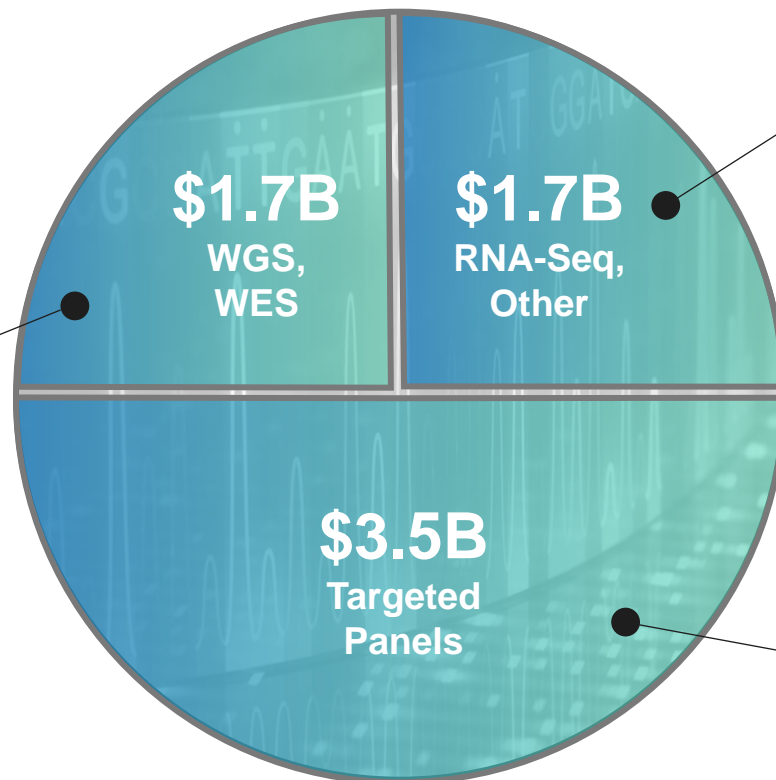
16 individual lanes

## Speed

Quick turnaround times

## Accuracy

Industry gold standard

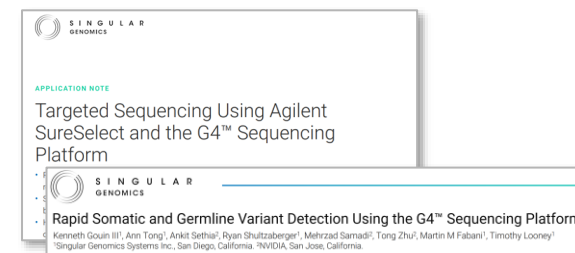


## Flexibility

Optimize run sizes

## Max Read Kits

Single cell and spatial solutions



## Flexibility

Optimize run sizes

## Lane Independence

16 individual lanes

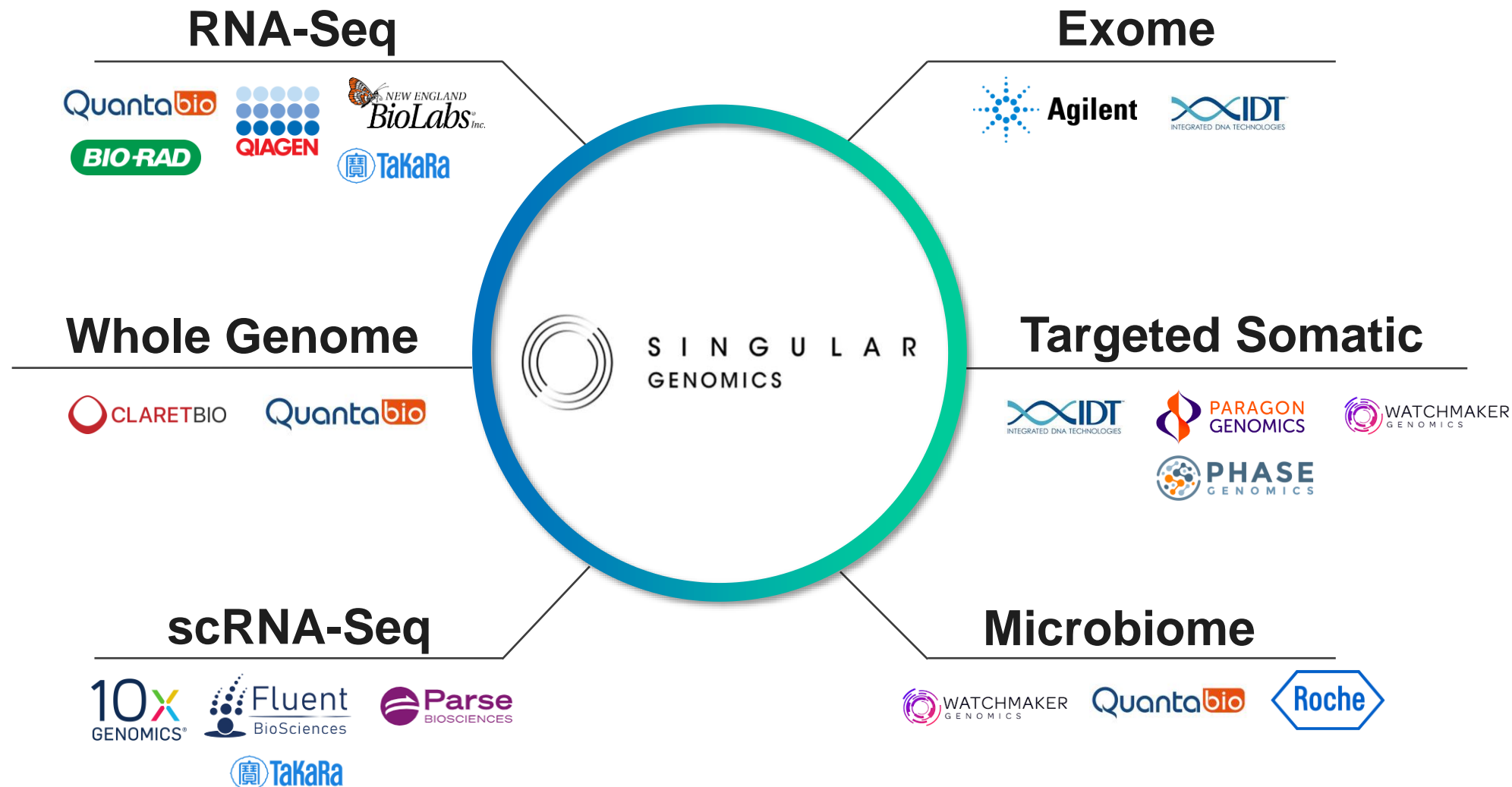
## Cost

Low cost per Gb or M reads



# LEADING LIBRARY PREP COMPATIBILITY

## VALIDATED PROTOCOLS FOR EASE OF ADOPTION



# G4 ON-MARKET FEEDBACK

## CUSTOMER QUOTES



**HARVARD**  
UNIVERSITY

*“The flexibility and speed of the G4 has enabled our Spatial Technologies Unit to use a single instrument for new single cell and spatial transcriptomic assay pilots as well as production, decrease turnaround times, and meet demanding deadlines for our clients.”*



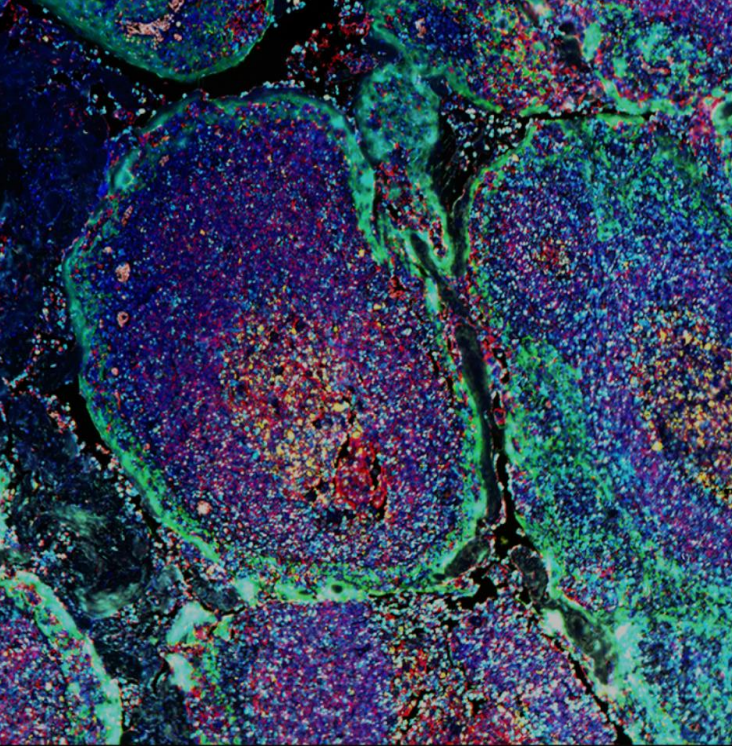
**BROAD**  
INSTITUTE

*“The instrument was purchased to replace old equipment, augment our sequencing capacity, and **lower our sequencing cost while addressing new needs** from our users... Its 4 flow cells and 16-lane design gave us the ability to streamline our single cell sequencing operation. The four-color chemistry **allows us to successfully and consistently sequence extremely difficult libraries that were a challenge for a very long time while generating superb reproducible data...**”*



*“We have been very excited by the enthusiasm of the researchers we support for the G4 with **many labs already submitting projects** to be run on the sequencer. These include samples for RNA-Seq (both standard and high-throughput), CUT&RUN, as well as custom protocols where the laboratories are preparing their own libraries.”*





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# SPATIAL MARKET TODAY

“Spatialomics technologies should see significant growth ahead...”

“The G4X high throughput profile is differentiated and we expect healthy demand...”



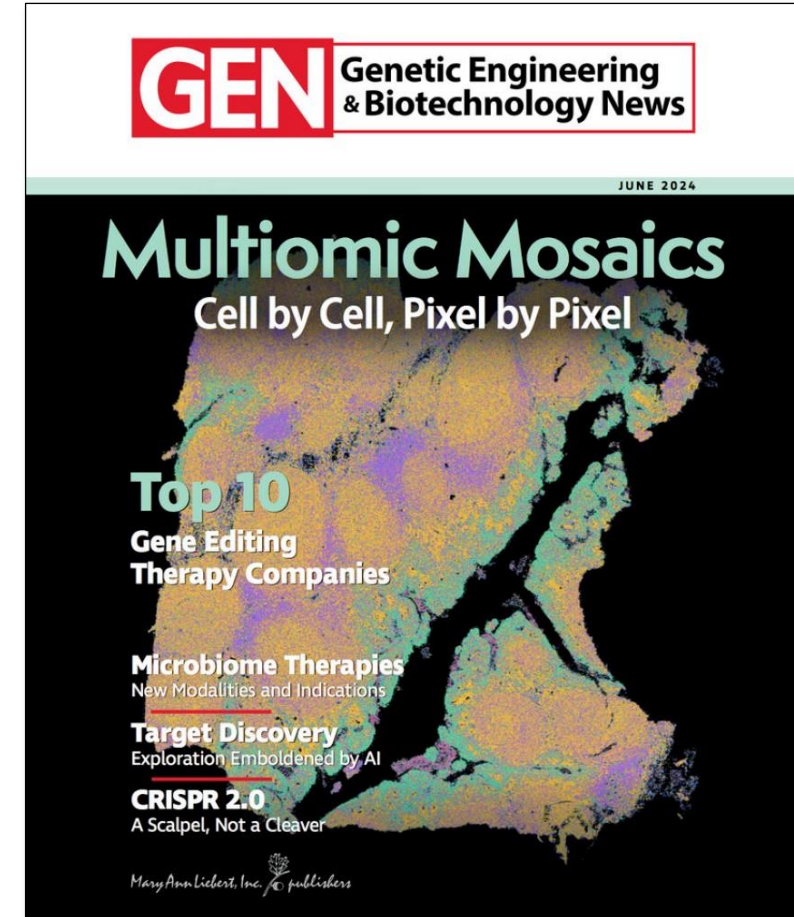
**TD Cowen**  
a division of TD Securities

“Spatial biology enables access to data and context that traditional methods do not provide.”



“Though users are increasingly familiar with the spatial workflow, challenges remain that limit overall data quality, throughput, and analysis capabilities.”

**DeciBio**

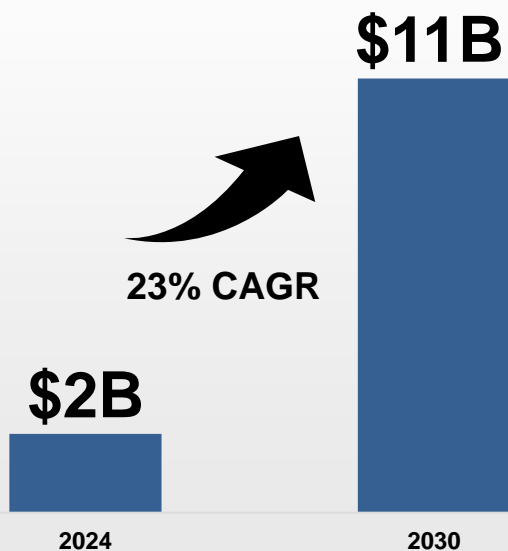


GEN magazine cover, June 2024; G4X image presented at AGBT February 2024

# SPATIAL SEQUENCING MARKET TODAY\*

GROWING MARKETS, LIMITED BY CURRENT PRODUCT OPTIONS

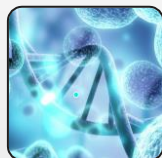
## Fast Growing TAM\*\*



## Key Applications



Immunology and oncology research



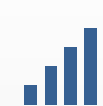
Cell and gene therapies



Drug discovery and development

## Current Limitations

Throughput



Cost



Speed

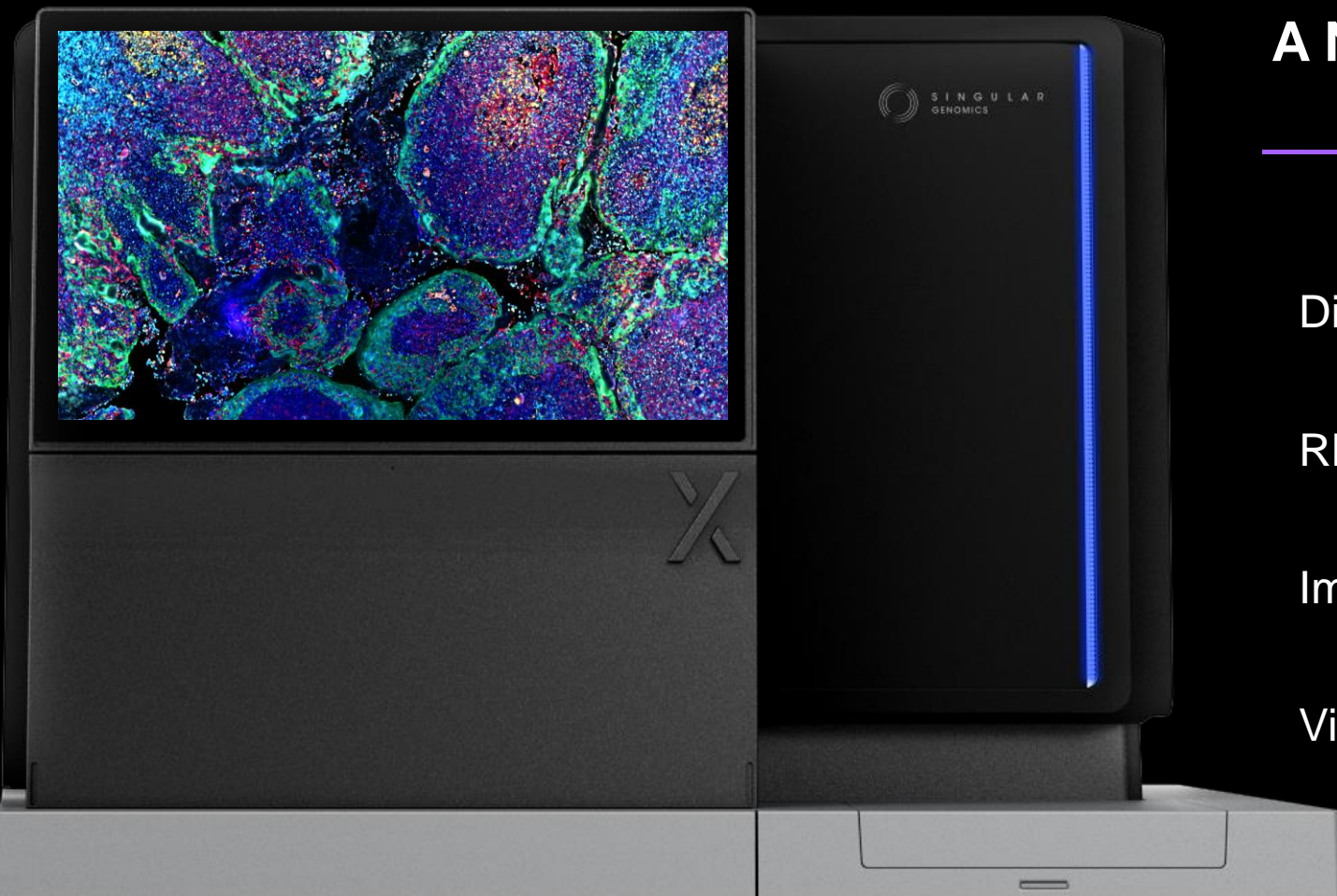


Multiple Data Types



# INTRODUCING G4X

## HIGH-THROUGHPUT SPATIAL SEQUENCING



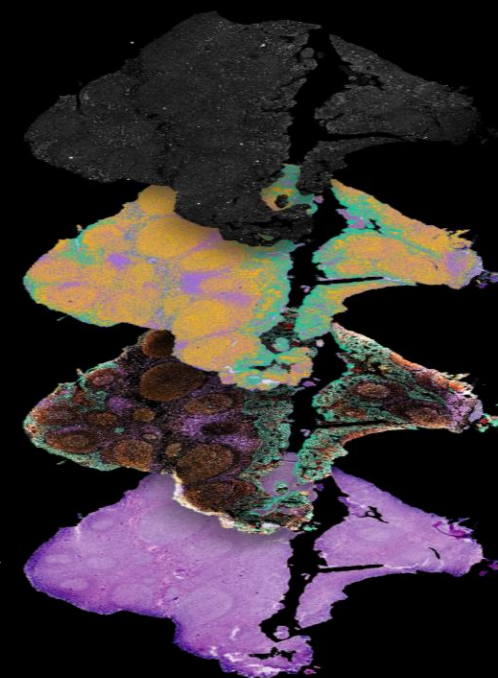
### A New Era, With Data Fueled By High Throughput Spatial Sequencing

Direct sequencing of RNA

RNA gene transcripts

Image dozens of proteins

Visualize tissue morphology





# What is spatial sequencing?

Sequencing inside cells, in tissue

Three *in situ* readout modalities: direct sequencing of RNA (Direct-Seq™), transcripts, proteins

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# What is high throughput?

More imaging space per run, more samples per week

Orders of magnitude more samples per run

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# Why spatial biology?

Novel scientific insights of underlying tissue within a spatial context

Sequencing accelerates spatial profiling; speed, throughput, more novel data



# STACKABLE LAYERS OF DATA

Simultaneous multiomic readout,  
*from a single FFPE section...*



## Direct-Seq

Sequencing RNA at subcellular resolution

### Features:

- Sequencing of 1–100 bases of RNA *in situ*
- Detects broad class of mutations like SNVs, indels and fusions
- Rapid sequencing with 4-color SBS chemistry

### Applications:

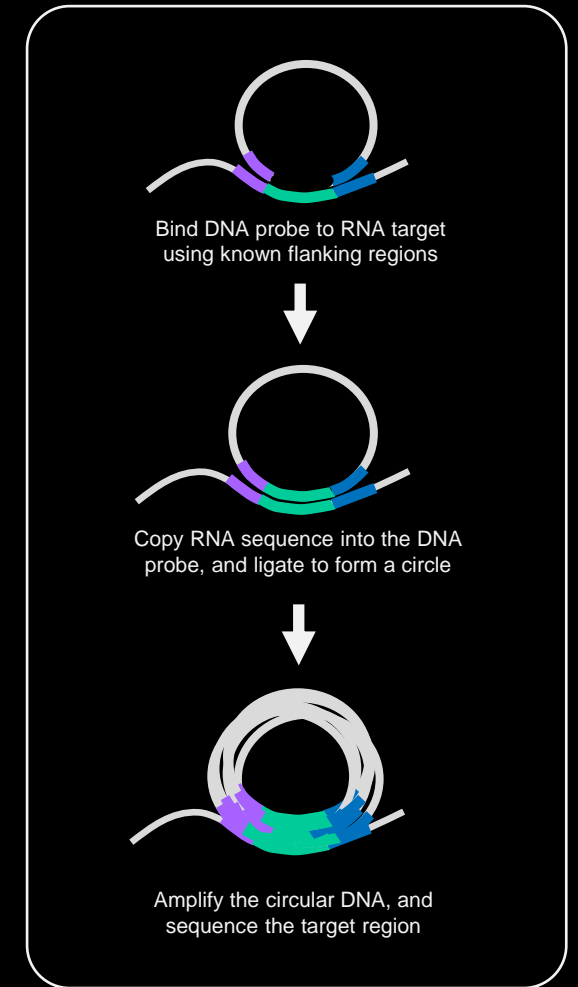
- B- and T-cell, sequencing of variable regions
- Cancer hotspot mutation analysis
- Gene editing

Direct-Seq

Transcriptomics

Proteomics

Fluorescent H&E





## Transcriptomics

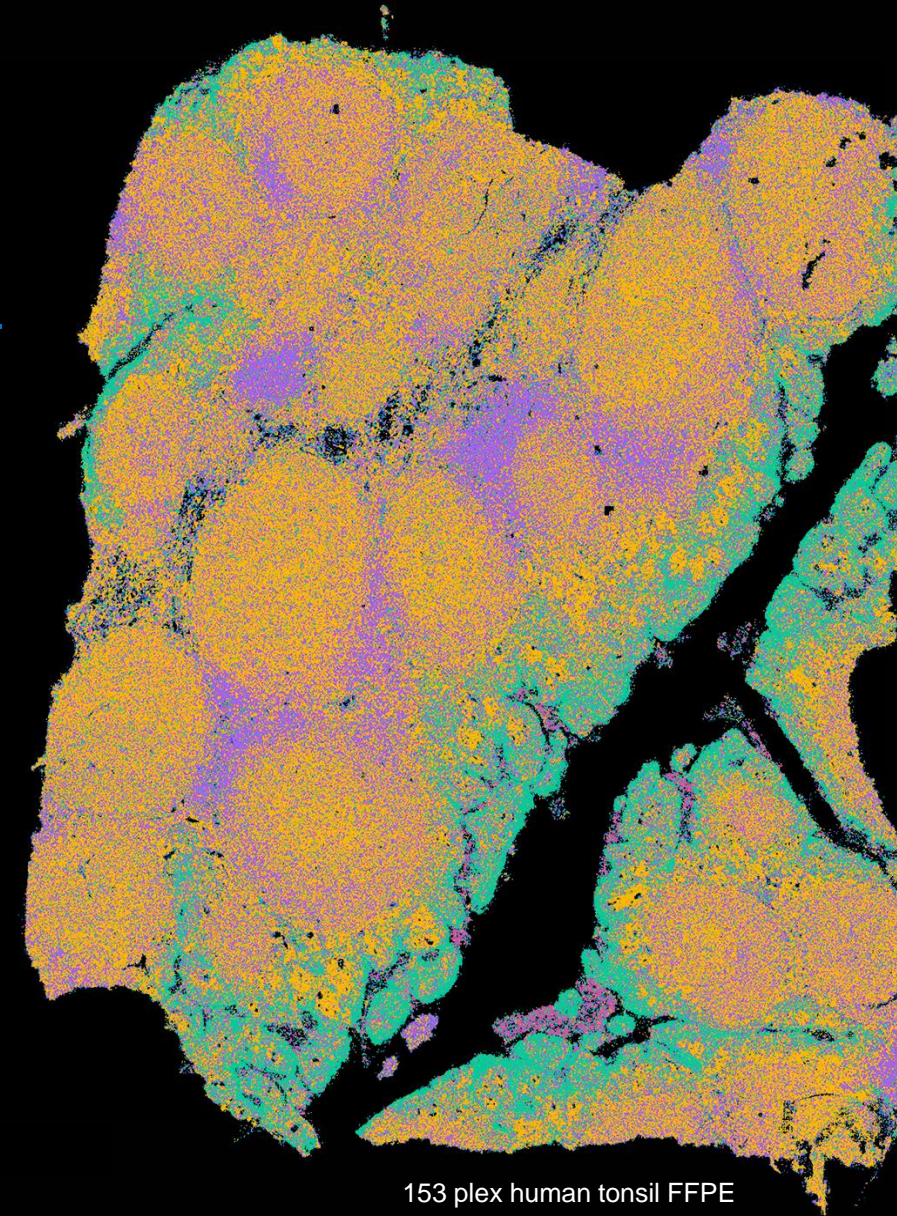
Barcode-free profiling of hundreds of genes

### Features:

- Small probe binding regions for degraded FFPE material
- Sub-micron level resolution for single-cell analysis
- On-board protocols to minimize optical crowding
- Nuclear and membrane-based cell segmentation

### Applications:

- Immuno-oncology
- Cell mapping and differentiation
- Drug discovery



153 plex human tonsil FFPE



## Proteomics

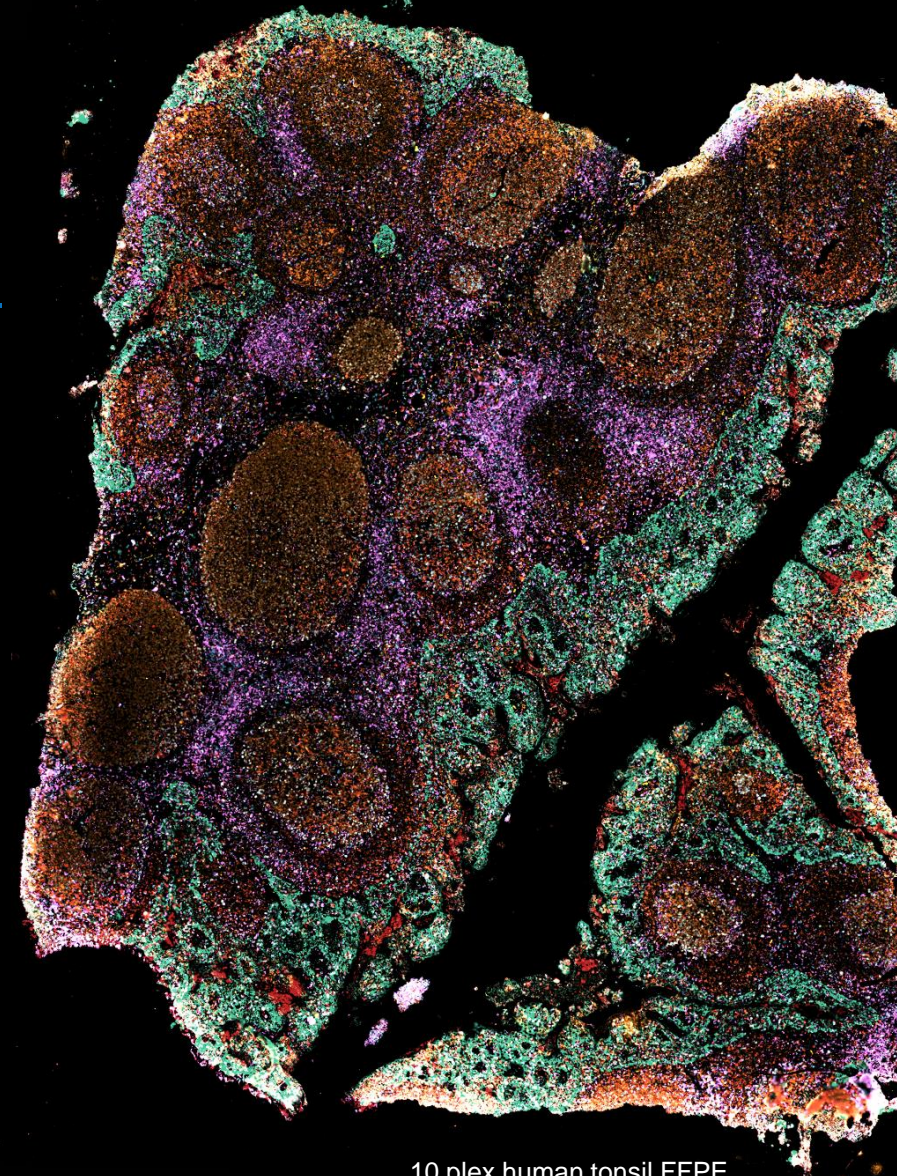
Image dozens of proteins at high resolution

### Features:

- DNA-Oligo conjugated antibodies are amplified and detected
- High sensitivity and wide dynamic range
- Accurate cell boundary labeling enables cell segmentation

### Applications:

- Immuno-oncology
- Drug and biomarker discovery



10 plex human tonsil FFPE



## Fluorescent H&E

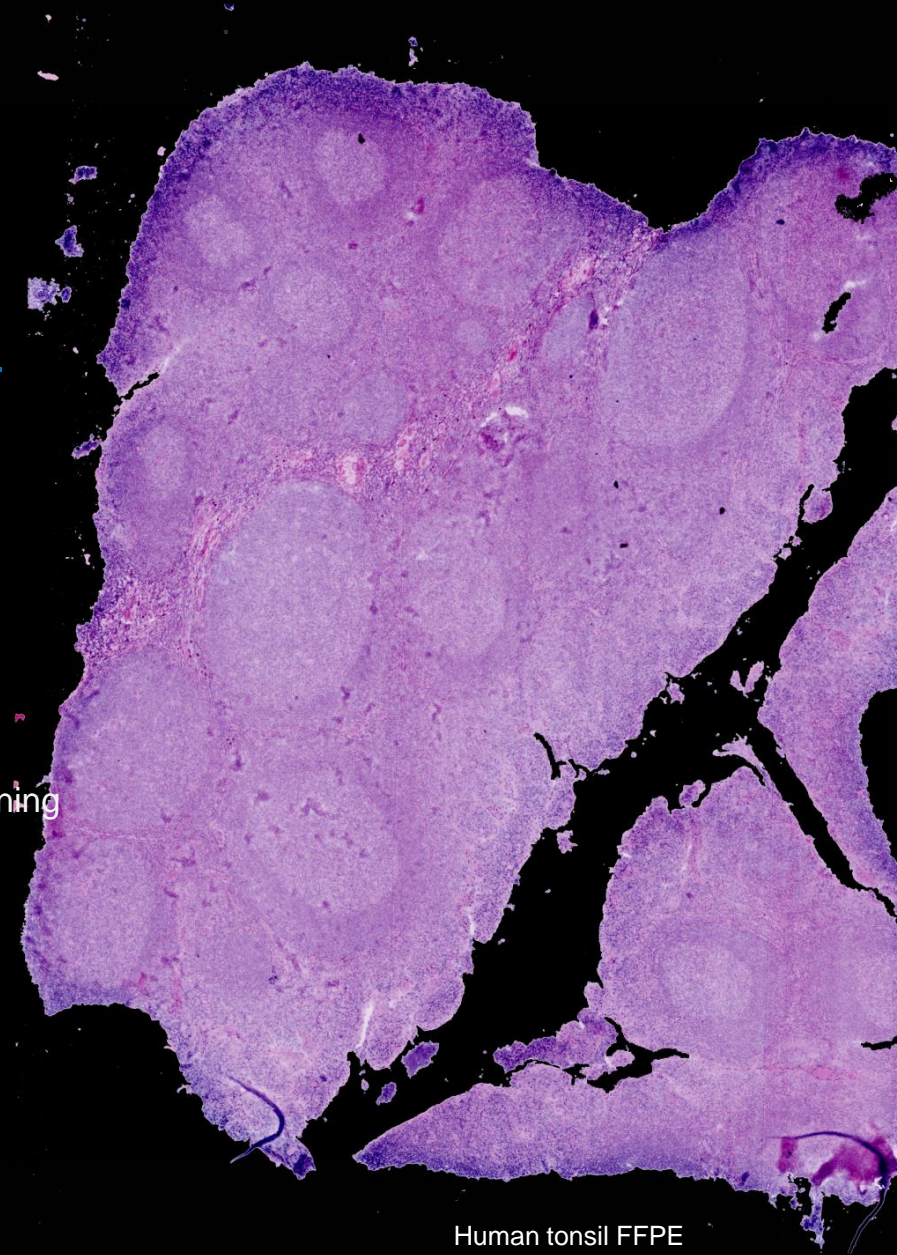
Visualize tissue morphology

### Features:

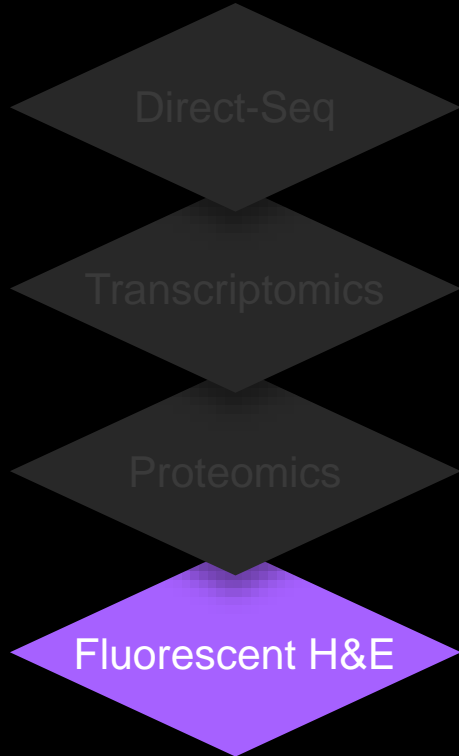
- On-instrument fluorescent imaging
- Automates traditionally manual steps

### Applications:

- Identify tissue morphology
- Connect into standard histopathology data streams for AI training



Human tonsil FFPE



# G4X WILL DRIVE HIGHER THROUGHPUT

Leading *In Situ*  
Platforms

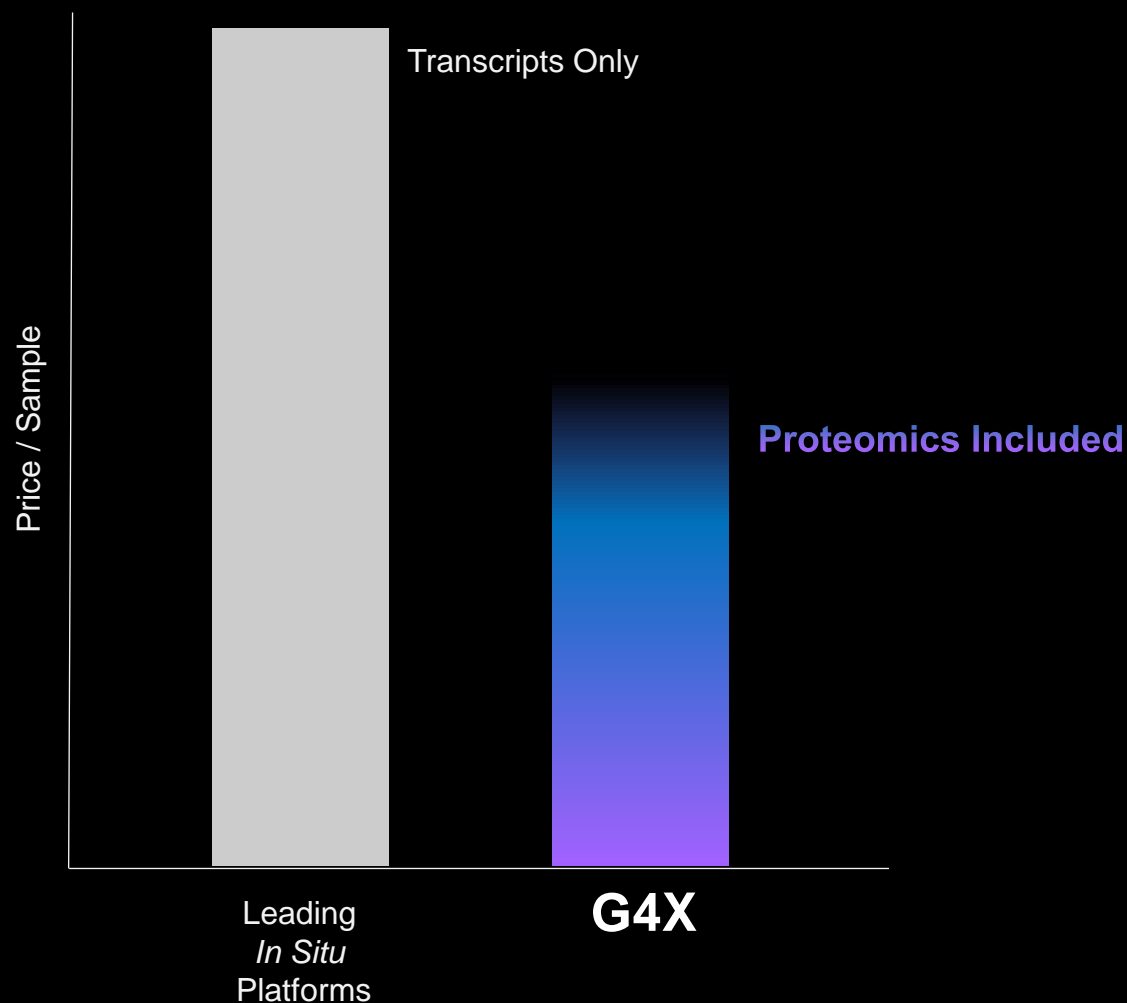


**More** samples per run  
40 cm<sup>2</sup> imaging area

**More** samples per week  
Fast run times

# HIGHER THROUGHPUT DRIVES COSTS DOWN

PLATFORM ALSO INCLUDES ADDITIONAL FEATURES



## More G4X features...

- Upgradeable from G4
- Streamlined pre-sequencing workflow
- Flexible imaging area and run sizes
- Off-the-shelf and custom panels
- Onboard storage, standard file outputs



# TWO TECHNOLOGIES, ONE SINGULAR PLATFORM

## Next-Gen Sequencing

### Flexible

*4 flow cells, 16 lanes*

### Fast

*Daily sequencing*

### Powerful

*480 Gb & 1.6B paired reads*



## Spatial Sequencing

### Multimic

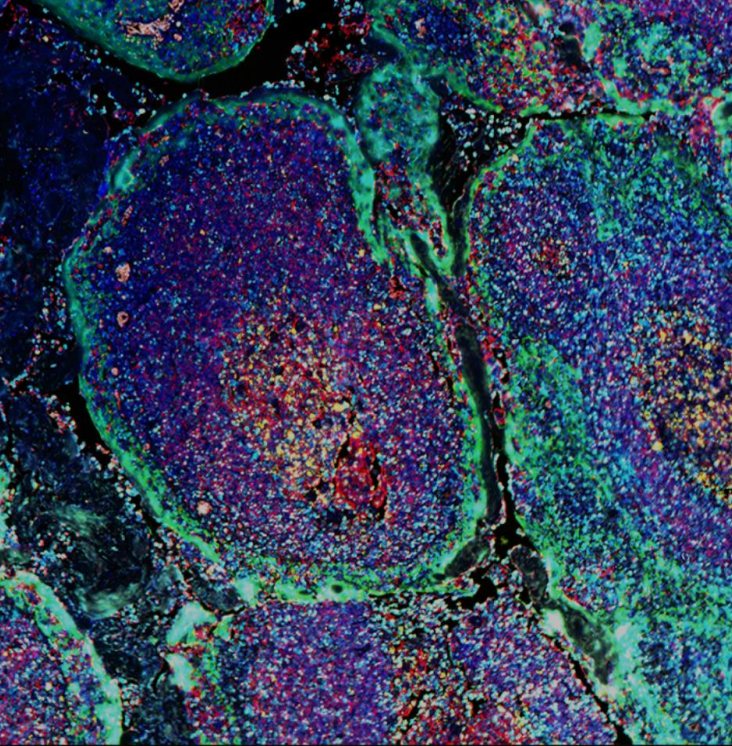
*RNA, Protein, H&E*

### Subcellular resolution

*Precision single-cell insights*

### High-throughput

*40 cm<sup>2</sup> imaging area*



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# G4X SERVICES

## NOW AVAILABLE

Access tomorrow's *in situ* sequencing technology today with cost-effective subcellular spatial multiomic services on the G4X



[Click to Learn More:  
Services | Singular Genomics](#)

*“The high sample throughput and the excellent data quality that has been generated on the G4X with our bone marrow samples—notoriously a very difficult tissue type—have been impressive and have allowed us to envision much larger studies that have not been previously possible... **The scale provided by the G4X promises to have a tremendous impact** on expanding our understanding of the tumor microenvironment in acute myelogenous leukemia (AML) and beyond.”*

- Catherine Wu



**Dana-Farber**  
Cancer Institute

# G4X SERVICES

## FROM CONSULTATION TO DATA DELIVERY

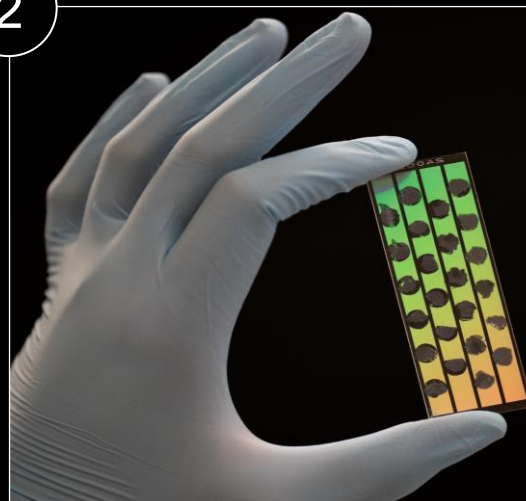
1

	Modalities	Tissue Types	Customization
<b>Standard</b>	IO Transcript (300) IO Protein (12) H&E	Tonsil Kidney Colon Lymph Breast Lung	None
<b>Custom Projects</b> Choose from several customization options from add-on targets to fully custom panels to support your use case.			
<b>Standard Plus</b>	IO Transcript (300 + 25) IO Protein (12) H&E	Tonsil Kidney Colon Lymph Breast Lung	RNA Only: < 25 add RNA Targets
<b>Advanced</b>	IO or New Transcript (300) IO Protein (12 + 2) H&E	Any Human FFPE	RNA: Full Custom L Protein: Add on 2 targets
<b>Pro</b>	IO or New Transcript (300) IO Protein (15) H&E	Any Human FFPE Mouse FFPE	RNA: Full Custom L Protein: Full Custom

### Consultation

- Project initiation and planning
- Standard panel or custom design

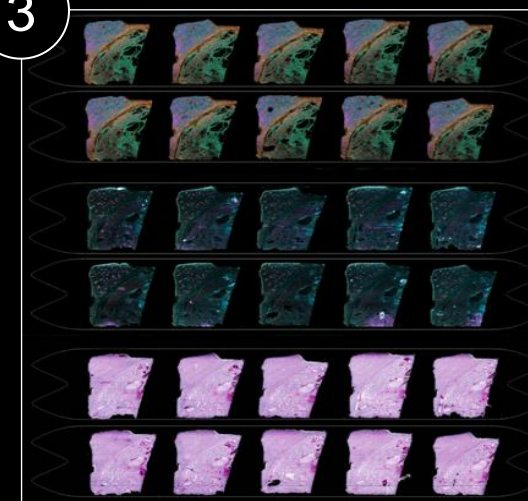
2



### Sample Processing

- FFPE tissue sectioning & transfer
- Spatial sequencing on G4X

3



### Data Delivery

- Data review and analysis
- Files for downstream analysis



## CONTACT

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# S I N G U L A R G E N O M I C S